

**FAO REGIONAL WORKSHOP ON OPPORTUNITIES AND CHALLENGES IN  
ECONOMIC AND POST-HARVEST ISSUES RELATED TO  
MARKET ACCESS FOR FISHERIES AND AQUACULTURE PRODUCTS**

Venue: Padma Resort Legian & Padma Resort Ubud, Bali, Indonesia

Date: 1 to 3 October 2024

Organizers: FAO and the Ministry of Marine Affairs and Fisheries of Indonesia,  
with the technical support of INFOFISH

**Objectives:**

The workshop aims to foster a shared comprehension and constructive discussion regarding the difficulties and advantages encountered by the countries in the region in post-harvest activities while producing and exporting their fisheries and aquaculture products.

In particular, the workshop will:

- Present a comprehensive analysis of the global and regional production, trade, and market trends for fisheries and aquaculture products.
- Provide the chance to examine the issues and consequences related to key post-harvest activities that impact the competitiveness of fisheries and aquaculture products.
- Examine the obstacles affecting the access of fisheries and aquaculture products from the region to the primary importing markets.
- Establish a platform for deliberating on strategies to improve the ability of small-scale fisheries to access markets.
- Provide information on emerging trends in trade agreements that include non-traditional clauses, particularly focusing on sustainability.
- Examine the obstacles in the implementation process and identify the specific requirements for enhancing the capabilities of countries in the region to implement the WTO Fisheries Subsidies Agreement effectively, with a particular emphasis on better understanding the OECD Fisheries Support Estimate elements.

## PROVISIONAL PROGRAMME

Day 1 – 1 October 2024 (Tuesday)	
08:30-09:00 h	<b>Registration of the Participants</b>
09:00 h -09:30 h	<b>Opening of the workshop</b> <ul style="list-style-type: none"> <li>- Ministry of Marine Affairs and Fisheries of Indonesia and FAORAP</li> <li>- Self-introduction of the participants</li> </ul>
09:30 h -10:30 h	<b>Presentation on global and regional production, trade, and market trends for fisheries and aquaculture products</b> <i>FAO presentation</i> Presentation of the participating countries <i>Each country will give a brief presentation (approximately 5 minutes) on national production, trade opportunities, and challenges. If feasible, presentations should highlight specific fisheries and aquaculture products that have comparative advantages or are experiencing bottlenecks for export, niche products, market differentiation of specific regions of the country, and other similar issues.</i>
10:30 h – 11:00 h	<b>Photo opportunity and refreshment break (AM)</b>
11:00 h-13:00 h	<b>Continuation of the previous session</b>
13:00 h—14:00 h	<b>Lunch break</b>
14:00 h-15:30 h	<b>Transparency, Traceability, and Certification of Fisheries and Aquaculture Products</b> <i>FAO remote presentation</i> Testimony of the participating countries, open debate and group exercise <i>Participants are requested to provide information about the current state of transparency, traceability, and certification in their respective countries, how it may be improved, and any relevant insights or lessons learned from implementation actions. Participants are encouraged to provide explicit linkages with international trade and access to third-party markets.</i>
15:30 h—15:50 h	<b>Refreshment break (PM)</b>

15:50 h – 17:15 h	<p><b>Loss and waste in the fisheries and aquaculture sector – the global situation and the support of FAO</b></p> <p><i>FAO remote presentation</i></p> <p>Testimony of the participating countries, open debate and group exercise</p> <p><i>Participants are encouraged to share information about their countries' current food loss and waste situation, including whether the phenomenon is concentrated in specific areas of the fisheries and aquaculture value chain, the mechanisms in place to reduce it, the relationship between the government and the private sector, circular economy examples, and the main challenges to fostering this development.</i></p>
<b>Day 2 – 2 October 2024 (Wednesday)</b>	
09:30 h – 11:00 h	<p><b>Trade agreements, preferential access and non-traditional clauses</b></p> <p><i>FAO presentation</i></p> <p>Testimony of the participating countries, open debate and group exercise</p> <p><i>Participants are expected to bring their experience dealing with existing preferential agreements, including those that include non-traditional clauses, how the private sector and government address preferential compliance, the challenges of preferential access, the likelihood of existing tariff escalation, and intra-regional trade opportunities.</i></p>
11:00 h – 11:20 h	<b>Refreshment break (AM)</b>
11:20 h – 13:00 h	<p><b>Small-scale fisheries</b></p> <p><i>IPNLF/FAO presentation</i></p> <p>Testimony of the participating countries, open debate and group exercise</p> <p><i>Participants are invited to provide elements related to small-scale fisheries production and market access, particularly involving reaching international markets. Are there any success stories on a national level? What are the major challenges? How can we increase opportunities for small-scale fisheries and market access?</i></p>
13:00 h—14:00 h	<b>Lunch break</b>

14:00 h – 15:00 h	<b>Import requirements of major countries – market and government conditions</b> <i>FAO remote presentation</i> Testimony of the participating countries, open debate and group exercise <i>Participating countries are encouraged to bring up obstacles when exporting fisheries and aquaculture products to major importing markets. How can these challenges be overcome? How can FAO assist in advancing market access in those cases?</i>
15:00 h – 15:30 h	<b>Fisheries Support Estimates – OECD</b> <i>OECD presentation</i>
15:30 h – 15:50 h	<b>Refreshment break (PM)</b>
15:50 h – 16:20 h	<b>The WTO Agreement on Fisheries Subsidies in a nutshell</b> <i>FAO remote presentation</i>
16:20 h – 17:15 h	Discussion with participants about the specific requirements for enhancing the capacity of countries in the region to successfully implement the WTO Agreement on Fisheries Subsidies, as well as how the OECD Fisheries Support Estimate can provide a beneficial standard approach. What do countries expect from the FAO regarding technical assistance with fisheries issues, including notification requirements, for implementing the Agreement?
<b>Day 3 – 3 October 2024 (Thursday)</b>	
Morning	<b>Field trip</b>
13:00 h—14:00 h	<b>Lunch break</b>
14:00 h – 15:30 h	<b>Summary of the Post Harvest themes discussed during the week</b> <i>A comprehensive overview of the discussions carried out throughout the week involving the global trade of fisheries and aquaculture products will be provided. Participants are encouraged to contribute with additional components and establish the necessary associations between the topics.</i>
15:30 h – 15:50 h	<b>Refreshment break (PM)</b>
15:50 h-16:30 h	<b>Continuation of the previous session</b>
16:30 h -16:45 h	<b>Closing of the workshop</b>